

DAWN'S DYNAMIC DOZEN

Leverage the Power of Your Personal Leadership Learning Library.

As a leadership development specialist, Dawn is frequently asked to recommend resources that cover a variety of leadership topics. Here is Dawn's prioritized list of 'must-read-and-re-read' resources for all leaders at all levels. If it's true that you are what you eat, then **what are you feeding your mind?**

CREDIBILITY

How Leaders Gain And Lose It, Why People Demand It *By James M. Kouzes and Barry Z. Posner*

THE 21 IRREFUTABLE LAWS OF LEADERSHIP

Follow Them And People Will Follow You *By John C. Maxwell*

MANAGING TRANSITIONS

Making The Most Of Change *By William Bridges*

LEADING LEADERS

How To Manage Smart, Talented, Rich, And Powerful People *By Jeswald W. Salacuse*

GETTING TO YES

Negotiating Agreement Without Giving In *By Roger Fisher & William Ury*

WHAT THE CEO WANTS YOU TO KNOW

Using Business Acumen To Understand How Your Company Really Works *By Ram Charan*

THE WORKFORCE SCORECARD

Managing Human Capital To Execute Strategy *By Mark Huselid, Brian Becker & Richard Beatty*

GIFTS DIFFERING

Understanding Personality Type *By Isabel Briggs Myers with Peter B. Myers*

THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE

Powerful Lessons In Personal Change *By Stephen R. Covey*

INFLUENCE

The Psychology of Persuasion *By Robert Cialdini*

ANALYZING PERFORMANCE PROBLEMS

How To Figure Out Why People Aren't Doing What They Should Be, And What To Do About It
By Robert F. Mager & Peter Pipe

THE ADVANTAGE

Why Organizational Health Trumps Everything Else in Business *By Patrick Lencioni*

BONUS (MOVIES)

Moneyball (based on a true story about the Oakland A's baseball team; with Brad Pitt)

Hidden Figures (based on a true story about 3 female African-American mathematicians who worked at NASA during the space race; with Taraji Henson)

