THE SITUATIONAL LEADER Empower Your Team to Self-Manage

Leading a team that is accountable and productive requires a leader that understands the team's needs. It would be easy if everyone needed the same thing... but they don't. Learn to give your people what they need so they can be as productive as possible in any situation.

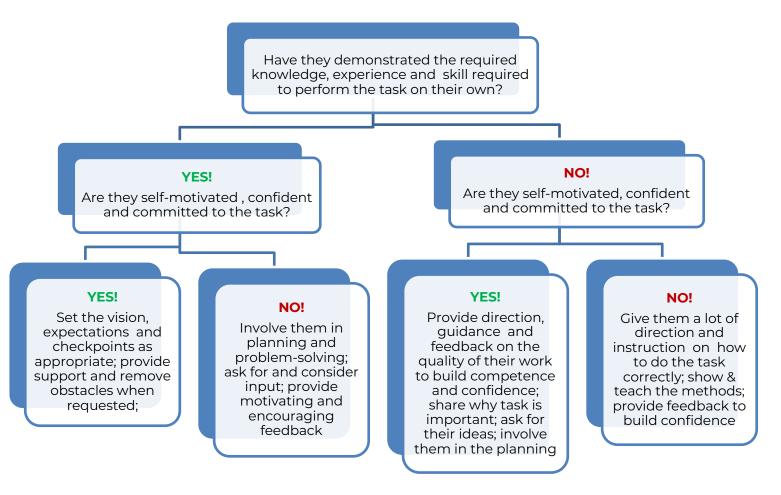
1) Define the Task

What exactly needs to be done, and what will it look like when it's successfully completed?

Scope Quality Task Account Cost -ability

2) Define the Need

What does your team member need from you in order to compete this task successfully?



3) Adjust your Style

As your team member learns and grows, adjust your style based on their new needs for this task.

